UNITED STATES DEPARTMENT OF JUSTICE IMMIGRATION AND NATURALIZATION SERVICE

Office of Business Liaison

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TREATY TRADERS AND INVESTORS (E-1 and E-2)1

These classifications are designated for temporary workers engaged in international trade² or investment between the United States (US) and their countries of nationality, provided that <u>all</u> of the following conditions are met:

- The employer or owner of the business is a national of a country that has a commercial treaty (Treaty of Friendship, Commerce, or Navigation, Bilateral Investment Treaty, or Free Trade Agreement) with the US.
- The E employee has the same nationality as the principal alien employer or, if the employer is a US enterprise or organization, it is at least 50% owned by persons in the US having the nationality of the treaty country³.
- The duties of the E employee are principally and primarily executive, supervisory, or otherwise essential to efficient operation of the US enterprise.

¹ Most E classification adjudicating is done by consular officers at US embassies abroad. INS has consolidated E petition adjudication's for change of status, extension of stay, change of employer, etc. at its California and Texas Service Centers.

² *International trade* refers to *existing* international exchange (successfully negotiated contracts binding on all parties) of items of trade (including but not limited to goods, services, international banking, insurance, monies, transportation, communications, data processing, advertising, accounting, design and engineering, management consulting, tourism, technology and transfer, news gathering activities) for consideration between the US and a treaty country. Title to the trade item must pass from one treaty party to the other.

The nationality of a business is determined by the nationality of its individual owners. The place of incorporation is irrelevant for purposes of E classification.

(E-1) TREATY TRADER ⁴ , carries on substantial international trade ⁶ in his/her personal capacity or as employee of a foreign person/organization engaged in trade principally between the US and the home country ⁷ .	
(E-2) TREATY INVESTOR^{1,8} must have invested, or be actively in the process of investing ⁹ , a substantial ¹⁰ amount of capital in a bona fide enterprise ¹¹ that he/she will develop and direct ¹² in the US.	
Dependents	The spouse and child(ren) of an E-1 or E-2 alien will be admitted under the same classification as the principal. Dependents are not required to have the same nationality as the treaty country.
Annual limit	There is no annual limit on admissions under the E-1 or E-2 classification.
Duration	E-1 or E-2 principals and dependents may be admitted for a maximum initial period of two years ¹³ . Dependent status is not affected by temporary departures of the principal from the US. NOTE : Principals and dependents are not generally admitted for periods extending more than six months past the expiration dates of their passports. A treaty trader or investor maintains status only while engaged in the approved E activities or employment.
Extension of stay	Extensions may be granted for up to two years if the treaty alien has maintained status and was physically present in the US when the extension was filed. There is no specified number of extensions of stay that can be granted to an E alien. EXCEPTION : Treaty nationals associated with start up of new treaty entities are presumed to be able to accomplish this within two years and are ordinarily not eligible for extension.
Dual intent	Treaty traders and investors must maintain the intent to depart the US upon expiration of their E tatus, but need not specify the duration. An application for initial E admission, change of status, or extension of stay in E classification may not be denied solely on the basis of an approved request for labor certification or a filed or approved immigrant visa preference petition.

⁴ Countries eligible for Issuance of

⁴ Countries eligible for Issuance of BOTH Treaty Trader AND Treaty Investor visas are Argentina, Australia, Austria, Belgium, Canada, China (Taiwan), Colombia, Costa Rica, Estonia, Ethiopia, Finland, France, Germany, Honduras, Iran, Ireland, Italy, Japan, Korea, Latvia, Liberia, Luxembourg, Mexico, Netherlands, Norway, Oman, Pakistan, Paraguay, Philippines, Spain, Suriname, Sweden, Switzerland, Thailand, Togo, Turkey, United Kingdom, and Yugoslavia (Croatia, Slovenia, Bosnia-Herzegovina, Serbia-Montenegro, and Macedonia)

⁵ Countries eligible for Issuance of Treaty Trader Visas ONLY are Bolivia, Brunei, Denmark, Greece, and Israel.

⁶ *Substantial trade* is that volume sufficient to ensure continuous flow (numerous transactions over time) of international trade between the US and treaty country. There is no value or volume minimum. However, smaller businesses are expected to yield income sufficient to support the treaty trader and his/her family.

⁷ *Principal trade* means that over 50% of the volume of the treaty trader's international trade is conducted between the US and its country of nationality.

⁸ Countries eligible for issuance of Treaty Investor Visas ONLY are Armenia, Bangladesh, Bulgaria, Cameroon, Czech Republic, Ecuador, Egypt, Georgia, Grenada, Jamaica, Kazakhstan, Kyrgyzstan, Moldova, Mongolia, Morocco, Panama, Poland, Romania, Senegal, Slovak Republic, Sri Lanka, Trinidad & Tobago, Tunisia, and the Ukraine.

⁹ *Investment* is the E-2 Treaty Investor's placement of lawfully acquired, owned, and controlled capital at commercial risk with a profit objective, i.e. subject to loss if the investment fails. Placing investment funds in escrow pending approval of E classification for the investor can satisfy this irrevocable commitment requirement.

A substantial amount of capital must be substantial relative to the purchase or establishment price of the enterprise, sufficient to ensure the treaty investor's commitment to success of the enterprise, and large enough so that the treaty investor is motivated to develop and direct the enterprise successfully. Note: Generally, the lower the value of the enterprise, the higher the investment must be to meet this test.

To qualify as *bona fide*, an *enterprise* must be a real, active, and operating commercial or entrepreneurial undertaking that produces goods and/or services for profit and meets requirements for doing business in the US. Marginal enterprises without appropriate profit-generating capacity do not qualify.

Whether the owner or an employee, a treaty investor must establish that the owner of the treaty enterprise owns at least 50% and controls its operations.

Since the INSpass program is intended for frequent travelers, E classification nonimmigrants that use this program will receive Arrival-Departure Records indicating one-year admission periods.

Change of Status

An alien present in the US in another valid nonimmigrant status may change status to become a treaty trader or investor, if eligible. E employment may not commence until INS approves the application on Form I-129 (with E supplement). Dependents' changes of status will depend upon approval of principal's change of status.

Changes in E Employment E nonimmigrants may change from one US affiliate to another, provided that the affiliates were made known during the original adjudication or are subsequently approved. NOTE: Mergers or acquisitions of an E employing entity, or sale of a division of the entity to which the treaty trader or investor is assigned, may alter the employing entity's ownership so that it is no longer primarily owned by nationals of a treaty country and/or of the same nationality as an E employee. Where a *substantive*¹⁴ change affecting the structure or ownership of the E employer has taken place, the E employee must submit Form I-129 (with E supplement) to INS and be granted extension of stay under the changed conditions, or obtain a new consular visa reflecting the new terms and conditions of employment, in order to work for the new entity. Changes that would not affect the E alien's continued eligibility for E classification are nonsubstantive and need not be submitted to INS for approval. Even in such cases, especially where the employer has changed its name, E aliens may facilitate readmission to the US by carrying an explanatory letter from the treatyqualifying employer, filing an I-129 with request for a new I-797 Approval Notice, or applying to the State Department or consular office for a new visa reflecting the change.

Employer-Specific Work Authorization

An E-1 or E-2 alien is authorized to work *only* for the treaty enterprise and any parent company, subsidiaries, and/or other entities related to the treaty enterprise employer that were identified in the process of adjudicating E treaty status. All qualifying E positions must be managerial, supervisory, or require essential skills. For employment eligibility verification purposes, an E classification employee presents his or her unexpired passport with the Form I-94 Admission-Departure Record indicating unexpired E-1 or E-2 status.

NAFTA Restrictions

Citizens of Mexico or Canada may be denied treaty status if:

- the Labor Department identifies a strike in progress at the US location where the individual would be employed
- the individual's temporary admission would adversely affect settlement of a labor dispute or the employment of any person involved in the dispute.

NOTE: Canadian or Mexican treaty employees already employed in E-1 or E-2 status are not affected.

¹⁴ Advisory opinions as to whether a change in employment is substantive may be sought by filing a Form I-129, with fee, at an INS Service Center. A complete description of the change must be included. Where multiple employees are affected, a single I-129 can be submitted, identifying similarly situated employees by their receipt numbers. Where multiple jurisdictions are affected, requests for advisory opinions should be directed to the Nebraska Service Center.